

RAHUL JOSHI

AI Solutions Architect | Full-Stack Developer | AI Automation Engineer

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PROFESSIONAL SUMMARY

Results-driven AI Solutions Architect and Full-Stack Developer with 3+ years of experience designing and deploying enterprise-grade AI automation systems, scalable web applications, and intelligent workflow solutions. Proven expertise in n8n, LangChain, OpenAI/Claude APIs, MERN stack, Next.js, and cloud infrastructure. Delivered 200%+ organic traffic growth, reduced operational workloads by 60%, and onboarded 50+ active users across B2B platforms. Passionate about leveraging Generative AI and modern software engineering to solve real-world business challenges.

PROFESSIONAL EXPERIENCE

Senior Full-Stack & AI Automation Lead

Oct 2023 – Present

DravinsIndia | IT Division | Remote

- Directed cross-functional engineering teams to develop and deploy enterprise-grade web applications and AI-powered internal platforms, supporting 50+ active users.
- Designed and optimized autonomous workflow automation systems using n8n, processing 1,000+ daily transactions while reducing manual workloads by 60%.
- Architected scalable AI pipelines integrating OpenAI GPT-4, Claude AI, LangChain, and vector databases for lead generation, SEO automation, and intelligent chatbots.
- Drove 200%+ organic traffic growth in ~90 days through programmatic SEO and AI-generated content strategies.
- Founded and scaled an in-house digital solutions agency, delivering custom AI and automation solutions to 10+ B2B clients across diverse industries.
- Established scalable architecture frameworks, development best practices, and enterprise-level coding standards across multiple teams.

Business Development Executive

Jul 2023 – Oct 2023

PhonePe Private Limited | Delhi, India | Contract

- Spearheaded merchant acquisition initiatives and accelerated customer adoption of digital payment solutions through strategic relationship management.
- Achieved 15% increase in service subscriptions by leveraging data-driven market insights and targeted outreach campaigns.

Full-Stack Web Developer (Internship)

Apr 2023 – Jul 2023

Edzu EdTech | Delhi, India | Onsite

- Developed and maintained responsive, high-performance web applications using React, JavaScript, HTML5, and CSS3.
- Implemented front-end optimizations and UX enhancements that improved website speed, performance, and user engagement.
- Collaborated with design and product teams to translate business requirements into scalable, user-centric digital features.

KEY PROJECTS

AI-Powered LinkedIn Lead Generation Platform

Built an autonomous LinkedIn outreach system using n8n, Unipile, Google Gemini, and Google Sheets — enabling personalized AI-driven outreach at scale with automated follow-ups and reply detection.

Autonomous AI Sales Outreach System (DravinsIndia)

Engineered a 35+ node n8n workflow covering lead intake via Telegram/OCR, AI email composition (GPT-4o), reply detection, and automated follow-up sequences using Firecrawl and Serper APIs.

AI Blog Automation System

Developed an end-to-end content pipeline integrating Google Sheets, Gemini 1.5 Pro, WordPress REST API, and Rank Math SEO — generating and publishing SEO-optimized articles autonomously.

Hydra Merc AI Automation Workflow

Delivered a comprehensive n8n + OpenAI automation workflow with Webhooks, Google Sheets, and Gmail API integrations for business process automation.

TECHNICAL SKILLS

AI & Automation: n8n, LangChain, OpenAI API, Claude AI, GPT-4/Vision, Zapier, Prompt Engineering, Vector Databases, Semantic Search, Autonomous Workflow Orchestration

Frontend: React.js, Next.js, Angular, HTML5, CSS3, Tailwind CSS, Responsive UI/UX, Flutter, React Native

Backend: Node.js, Express.js, PHP, Laravel, Python, RESTful APIs, Microservices Architecture

Databases & DevOps: MongoDB, PostgreSQL, Firebase, Docker, AWS, Git/GitHub, Cloud Architecture

CMS & E-commerce: WordPress, WooCommerce, Shopify, Wix Studio, Elementor Pro

Marketing & SEO: Programmatic SEO, Technical SEO, Google Analytics 4, Meta Ads API, AI Content Generation, Conversion Tracking

EDUCATION

Bachelor of Computer Applications (BCA)	IGNOU	2022 – 2025
Diploma in Computer Applications	IGNOU	2020 – 2021
Diploma in Web Development	EduBridge	2020

CERTIFICATIONS

n8n No-Code AI Agent Builder – Simplilearn SkillUp	Jun 2026
Claude 101 & Claude Code 101 – Anthropic	May 2026
Web Development Internship & Certificate of Excellence – EDZU	2023
Tally Accounting with GST (Grade A) – Tally Education / MSME	2021

PORTFOLIO & LINKS

Portfolio: r4joshi.com | LinkedIn: linkedin.com/in/rahuljoshi9192 | WhatsApp: +91 73514 81683